



VIRTUAL CONFERENCING SOLUTIONS

Enabling Government Transformation and Collaboration

PGi is GSA-certified global leader in virtual meetings. For over 20 years, we have innovated technologies that help people meet and collaborate in more enjoyable and productive ways. Our products and support services provide agencies with the tools necessary for secure and fast collaboration and communication in today’s rapidly changing world. PGi helps agencies to overcome complicated management and IT related complexities which help lower costs and increase transparency, while improving inter-agency and inter-departmental practical communications for government organizations.

PGi FACTS

- Founded in 1991 | Headquartered in Atlanta, GA | 1,800 employees | 25 countries
- In the last five years, PGi has hosted nearly one billion people from 137 countries in over 200 million meetings
- Our product meets the needs of every type of user, in any industry with any type of meeting on any device with no downloads required.
- We serve over 40,000 customers and 75% of the Fortune 100™.
- Our virtual meeting solutions are globally available and scalable for any business needs.

PGi DIFFERENCE

- Exclusive focus on collaboration
- Over 20 years of collaboration leadership
- Large, private, IP-based conferencing platform
- Real-time support available 24/7/365, multilingual support in 8 languages
- World-class distributed and redundant infrastructure
- Enterprise-class security
- Strategic global partnerships with over 20 carriers and technology companies

PARTIAL CLIENT LIST

PGi provides collaborative conferencing solutions to numerous departments and agencies nationwide. A sample list of our clients is provided.



CONTRACT VEHICLES

All of our products and services are available through our Small Business Partner (Tactical Digital) and the following vehicles:

GSA Schedule 70# GS-35F-0480R

CMAS | USDA – BPA | ARIBA | eBay | eVA

RECOGNITION / AWARDS

In the past few years, PGi has received over 25 industry-leading awards to recognize the quality of our product and services. Below is a sample of some of the awards we have received.



CORPORATE

- DUNS number: 79-282-7669
- Federal Tax ID number: 582421656
- Incorporated in the state of Florida in 1991

NAICS CODES

517919 | 517911 | 541519 | 518210 | 423440

Sample Past Performance: Project History Brief

■ ● Government: Reservationless Audio (with Secure PIN), GlobalMeet Web

PGi Application

Operations Center of large federal law enforcement agency required a secure way to conduct weekly staff and ad-hoc meetings. They needed to guarantee that only authorized participants attended. PGI responded with a PIN validation feature that allowed the agency to assign unique PINs to each participant. Once a particular PIN was used to join a meeting, a second person could not join with the same PIN.

PGi Value/Benefits

This service is provided on PGI's automated Reservationless platform, providing for the best cost solution. Only authorized agency personnel are able to upload and edit Name/PIN lists at will. Lists can be uploaded or altered minutes before a meeting begins. The name associated with each PIN appeared on attendance reports.

Why PGI?

In addition to PGI being unique in their ability to offer this security feature, services are extremely easy to purchase off the GSA 70 schedule.

● ● Government: GlobalMeet Reservationless & Audio, Operator-Assisted Event Calls

PGi Application

Large federal medical research agency, with 300,000 research personnel at over 2,500 universities and research institutions - headquartered in Bethesda, MD. This agency was looking to secure a provider with scalable conference calls that could accommodate both small and large audiences for day-to-day meetings and large scale events. The image and end-user experience was extremely important due to the background of the audience and participants.

PGi Value/Benefits

PGI provides a highly secure conference call environment, where only selected individuals can join and participate. In addition, professional, experienced Event Managers guarantee a flawless and polished conference experience for larger event calls. Detailed reporting rep and post conference provide for added security to the meeting.

Why PGI?

The professional, highly polished large scale event call specialists handle the call details, removing this burden from the agency employees. The flexibility and scalability of the conferencing platforms proved to accommodate any conference no matter how small or large the number of attendees. Additionally, the ability of PGI's conference platform to not short/disconnect after long periods of time is an advantage for the client's 12+ hour conference calls.

■ ● Commercial: GlobalMeet Audio, GlobalMeet Web

PGi Application

Large federal prime integrator, with 132,000 employees - headquartered in Bethesda, MD was using a major telecom provider and various internal bridges for their audio conferencing. Their requirement was to consolidate to a single integrated global platform for web and audio conferencing. PGI has deployed GlobalMeet, Web and Audio conferencing providing Web, Toll-Free, Local, Dial-Out and VoIP connectivity around the world through one simple to use platform.

PGi Value/Benefits

The Local Access, and On-Net solutions provide the maximum cost savings and network efficiency for the client. PGI's solution also provides client with Microsoft Outlook integration and online audio controls that are unique in the industry.

Why PGI?

PGI's only business is meetings. As experts in the virtual meeting space and a global footprint, PGI was able to provide a well-thought-out and complete conferencing program. PGI's unique approach demonstrated flexibility and a willingness to dig in and understand the business culture and challenges to customize the perfect solution.

■ ▲ Commercial: GlobalMeet Audio, iMeet Video

PGi Application

Innovative Company launched a flagship product and needed a reliable tool to meet face-to-face with prospects and investors that would impress in a fast-paced global market while helping reduce travel costs. The company wanted a tool that would be just as innovative as they are and would work on any device anywhere with no downloads for attendees.

PGi Value/Benefits

PGI provides a collaboration tool with enterprise-quality audio, flawless video, an extremely user-friendly interface and file sharing capabilities that allows the prospects and customers to focus on the product rather than the technology.

Why PGI?

PGI is an organization of entrepreneurs with high standards and enthusiasm for nurturing new business ideas and the company found more than a great solution, they found a technology partner. In addition, the support and enterprise-quality video provided the reliable solution they needed to quickly close deals with global companies.

CORE COMPETENCIES

- Reservationless Audio Conferencing -Standalone
- GlobalMeet Web
- Operator-Assisted Event Calls
- ▲ iMeet Video Conferencing